

# Wine Industry Metrics - Winery Database - December 2018

Wines Vines Analytics

## December 2018

December 2018

Winery Database »	Month
December 2018	9,997
December 2017	9,645

Although Wines Vines Analytics releases reports monthly, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of July 1, 2018.

U.S. Wineries - Count by State July 2018 source: Wines Vines Analytics			U.S. Wineries - Annual Production (Cases) July 2018 source: Wines Vines Analytics			
State	Winery Count	%	State	Winery Count	Net Production	%
California	4,425	45%	California	4,425	284,000,000	86%
Washington	776	8%	Washington	776	15,000,000	5%
Oregon	773	8%	New York	396	12,000,000	4%
New York	396	4%	Oregon	773	4,500,000	1%
Texas	323	3%	Texas	323	1,900,000	1%
Virginia	280	3%	Michigan	189	1,200,000	- %
Pennsylvania	276	3%	North Carolina	169	1,000,000	- %
Ohio	226	2%	Virginia	280	1,000,000	- %
Michigan	189	2%	Illinois	115	1,000,000	- %
North Carolina	169	2%	Pennsylvania	276	950,000	- %
Missouri	145	1%	Ohio	226	850,000	- %
Colorado	129	1%	All other states	1,814	6,755,000	2%
Illinois	115	1%	Total U.S. Wineries	9,762	330,155,000	100%
All other states	1,540	16%				

Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported

Total U.S. Wineries	9,762	100%
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Custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.

## Winery Size

U.S. Wineries - By Winery Size July 2018 source: Wines Vines Analytics		
Winery Count	%	
Large (500,000+)	73	1%
Medium (50,000 - 499,999)	259	3%
Small (5,000 - 49,999)	1,612	17%
Very Small (1,000 - 4,999)	3,713	38%
Limited Production (< 1,000)	4,105	42%
Total U.S. Wineries	9,762	100%

U.S. Wineries - By Average Bottle Price July 2018 source: Wines Vines Analytics		
Average Bottle Price	Winery Count	%
\$1 - \$10.99	175	2%
\$11 - \$19.99	2,991	31%
\$20 - \$29.99	3,133	32%
\$30 - \$39.99	1,451	15%
\$40 - \$59.99	1,297	13%
\$60 - \$99.99	506	5%
\$100 and over	209	2%
Total U.S. Wineries	9,762	100%

# WINES & VINES

866.453.9701 | 415.453.9700 | Fax: 415.453.2517 | 65 Mitchell Blvd., Ste. A San Rafael, CA 94903

[info@winesandvines.com](mailto:info@winesandvines.com)

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