

Wine Industry Metrics - Distributor Database - December 2017

Wines Vines Analytics

U.S. Wine Distributor Database

Although the Wines Vines Analytics team updates distributors on a monthly basis, these tables are published semi-annually as a benchmark. The figures below reflect the distributor universe as of July 2017.

U.S. Wine Distributor Counts	
July 2017	
source: Wines Vines Analytics	
State	Unique Distributors
California	145
New York	86
Illinois	65
Florida	48
Virginia	44
Oregon	39
Washington	39
Colorado	37
Michigan	35
Texas	34
Massachusetts	34
Ohio	33
Maryland	32
All other states	490
Total U.S. Distributors	1,161

Top 10 U.S. Wine Distributors	
July 2017	
source: Wines Vines Analytics	
	Wine Distributor
1	Southern Glazer’s Wine & Spirits
2	Republic National Distributing Co. (RNDC)
3	Breakthru Beverage Group
4	Young’s Market Co.
5	Johnson Brothers Liquor Co.
6	Heidelberg Distributing Co.
7	Wine Warehouse
8	Martignetti Cos.
9	Empire Merchants
10	Winebow Group

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